# INDUSTRY SPOTLIGHT: ACME SMOKED FISH

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### FOUR GENERATIONS SINCE 1906, SINGULARLY FOCUSED ON SMOKED FISH



1906

### IT STARTED WITH A DREAM

Harry Brownstein, our founder, had a dream for a smoke house while he was a smoked fish wagon-jobber.



1954

### A SMOKEHOUSE IS BORN

With his sons, Harry built a smokehouse in Brooklyn and started smoking fish in 1954.



1980'5

### **GOING BEYOND THE DELI**

The 3rd generation packaged smoked fish to be sold in retail stores, so it was more accessible.



NOW

### SCALING WITH HEART

The 4th generation looks to the horizon with respect for tradition and an innovative spirit with new start of the art facilities and supporting sustainable practices.



### US BASED WITH SCALED GLOBAL CAPABILITIES

MANUFACTURING FACILITIES 1,100 EMPLOYEES

5 SMOKING LOCATIONS

20 MILLION

POUNDS OF FISH ARE SMOKED EVERY YEAR

### THE ACME FAMILY OF BRANDS









Our flagship brand, delivering traditional smoked fish and herring since 1906

FOOD SERVICE & RETAIL

The source for premium seafood specialties

FOOD SERVICE & RETAIL

Uncompromised quality, at a value

RETAIL

Scottish craftmanship and tradition

RETAIL

### PRODUCT CATEGORIES





Trimmed by hand, seasoned with care, lightly smoked, one batch at a time. With our smokers tending to the fire, we keep our smokehouse at 90°F or lower to avoid denaturing the proteins of the fish, warm enough to welcome layers of flavor. We cold smoke Atlantic Salmon, Wild Sockeye Salmon, Sablefish and Tuna.



### **HOT SMOKED**

Our hot-smoking process delivers complex flavors with a fork-tender texture. We stoke our fire until it reaches 165°F or higher, smoking the fish until it settles at an internal temp of 145°F, which usually takes a few hours. Acme offers Hot Smoked Salmon, Whitefish and Trout.



### **SALADS & DIPS**

Indulgent blend crafted from our sustainably sourced, expert-smoked fish and premium ingredients.

Seasoned to perfection and whipped light enough to spoon, scoop, and spread on anything—and everything—our salads are the holy grail for smoked fish lovers.



### HERRING & VALUE

Our wild-caught pickled herring product begins with the freshest herring available. Delicious, plump, herrings are hand-graded and selected for curing in just the right blend of spices and ingredients — pickled or marinaded in our signature blends.

Acme also offers unique consumer-friendly items that feature smoked salmon.

### TOP DELIS CHOOSE ACME FOR UNMATCHED QUALITY AND TRADITION



BAGEL'S BEST FRIEND SINCE 1906.







### TOP RETAILERS CHOOSE ACME FOR PREMIUM PRODUCTS



































### CONTINUED INNOVATION FOR EVERY PART OF THE DAY



BREAKFAST/BAGEL SANDWICHES

Cold Smoked Salmon Whitefish Salad Tuna



LUNCH/DINNER

Hot Smoked Proteins Poke Bowls



**SNACKS** 

Salmon Candy Lox in a Box Herring

### **FOUR PILLARS OF SUSTAINABILITY**

### RAW MATERIAL SOURCING

We source our fish from responsible farms and fisheries because when we invest in sustainable seafood, we invest in our shared future.

### **WASTE REDUCTION**

By increasing recyclable content, minimizing overall consumer packaging and driving efficiencies in our operations, we're systematically reducing waste and working to build a circular economy.

### CLIMATE IMPACT

Whether we're analyzing data to understand our carbon footprint or innovating our global operations to reduce emissions, we prioritize our planet with every action.

### PEOPLE + COMMUNITY

We're investing in a bright future for our employees, their families, and the neighborhoods and communities where we work.









In 2024, Acme Smoked Fish proudly launched our newest partnership with 1% for the Planet, where we will continue to donate 1% of all proceeds from our Acme brand cold-smoked salmon retail products to fund innovative climate initiatives through our Seafood Industry Climate Awards (SICA).



### SUSTAINABILITY IS AT THE CORE OF OUR DECISION MAKING.

98% of all the salmon we source is certified under one of the ecocertifications recognized in the GSSI (Global Sustainable Seafood Initiative) benchmark.









## THE SEAFOOD INDUSTRY CLIMATE AWARDS

Empowering seafood industry leaders to turn the tide against climate change – and chart a course towards a low-carbon future.

- Three awards in North American
- Two awards in Chile
- Total of \$250,000

Catalyzing groundbreaking initiatives that will reduce carbon emissions and drive greater diversity across the industry.



